



BOARD MEETING MINUTES

June 21, 2018

Location: Moody Insurance Offices (8055 E. Tufts Avenue, Denver, CO 80327)

Attended: Chris Loomis, Nate Reimer, Doug Laufenberg, Scott Christensen, Dennis Trujillo, Ryan Mitchell, Kelley Huss (via Phone), Micah Bechard, Dave Turbak, Jesse Richardson (special guest)

Absent: Ty Burke, Melanie Trujillo, Andrew Torrance, Junior Mendoza, Ken Franc

This meeting was brought to order at 10:04 am

1. **Director's Report** (Melanie)
 - a. Transition to Golf Event Prep.
2. **Presidents Report** (Scott Christensen)
 - a. Decisions on when to use the Jackson's gift cards. Spread out across upcoming events.
 - i. September meeting at Jackson's considered -> use a couple Gift Cards.
3. **Vice Presidents Report –** (Nate Reimer)
 - a. No Report
4. **Secretary Report –** (Ryan Mitchell)
 - a. Prior minutes Approved
5. **Treasurer's Report –** (Andrew Torrance)
 - a. Balance Sheet
 - i. A/R Aging Report
 1. Plan in place for contacting older AR's
 - ii. A/P Review
 - b. Corporate Sponsorships have been allocated to the various events
 - c. Plan for payment to AWCI Corporate – July
6. **Committee Reports**
 - a. Excellence in Construction Awards (Doug Laufenberg)
 - i. Successful event, thoughts on improvement for next year
 1. Successful event, P&L TF
 - b. Casino Night (Ryan Mitchell and Junior)
 - i. Event complete
 - c. Membership (Chris Loomis)
 - i. Seeking new members

- ii. Encourage using events as ways to bring in new members.
- d. Corporate Sponsorship (Chris Loomis)
 - i. No new info
- e. Golf Tournament (Nate Reimer, Ken Franc)
 - i. Kelley going to take pictures, and set up social media contest to encourage group to take pics during event.
 - ii. Kelley to spot one hole (taking pics from that hole). Jesse Richardson w/ United to spot the 2nd hole.
 - iii. Sponsorship decisions finalized
 - iv. Determine Prizes -> Amazon Gift Cards, \$1,000 to Broadmoor, Jackson's
 - v. Check-In Table – Melanie, Chrissy from Heggem, (perhaps looking for up to 4 additional helpers, board member last resort so that they are free to meet prospective members)
- f. Christmas Project (Ken Franc, Dennis Trujillo)
 - i. Lakewood CC - 12/13/18
- g. Clay Shoot (Junior Mendoza and Scott Christensen)
 - i. 10/25/18 – deposit placed
 - ii. Vests as possible prizes this year
 - 1. Explore sponsorships on vests
- h. Member Networking Events (Chris Loomis and Dennis Trujillo)
 - i. Steel discussion with Cemco (Baker Street Pub/Belmar, and CB Potts -> free rooms?)
- i. Safety & Training (Nate Reimer, Micah Bechard)
 - i. Fall blue beam training plans in progress – September (\$3,400 is the quote)
 - ii. Norb training plans are beginning -> determine cost for class, and dates (September 'ish)
 - iii. Superintendent training?
- j. Website & Social Media (Kelley Huss)
 - i. Blast Top Sponsors for future events
 - ii. Promote hashtags from events
 - iii. Jackson's Gift Card Raffle for "Liking" Golf Tournament
 - iv. Signage indicating AWCI social media options at upcoming events
- k. History Committee (Chris Loomis)
 - i. January time-frame for email blast to past presidents to determine lifetime achievement award for the upcoming awards

7. **New Business**

- a. Postpone Ty Burke's board membership temporarily. Consider additional subcontractor member – Chad McAvin? KHS&S? Mark @ Division 10? Spec 7? Mato? Brandon @ Four Star
- b. Initial thoughts on exiting board members, and succession plan for President, VP, etc..

Meeting was Adjourned 10:58 am